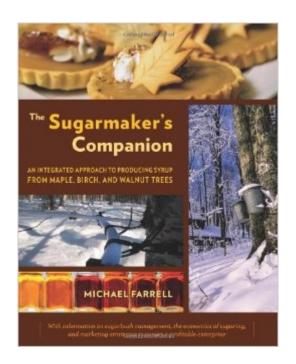
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# The Sugarmaker's Companion: An Integrated Approach To Producing Syrup From Maple, Birch, And Walnut Trees





# **Synopsis**

The Sugarmakerâ ™s Companion is the first guide of its kind addressing the small- and large-scale syrup producer seeking to make a profitable business from maple, birch, and walnut sap. This comprehensive work incorporates valuable information on ecological forest management, value-added products, and the most up-to-date techniques on sap collection and processing. It is, most importantly, a guide to an integrated sugaring operation, interconnected to the whole-farm system, woodland, and community. Farrell documents the untapped potential of American forests and shows how sugaring can turn a substantial profit for farmers while providing tremendous enjoyment and satisfaction. Michael Farrell, sugarmaker and director of the Uihlein Forest at Cornell University, offers information on setting up and maintaining a viable sugaring business by incorporating the wisdom of traditional sugarmaking with the value of modern technology (such as reverse-osmosis machines and vacuum tubing). He gives a balanced view of the industry while offering a realistic picture of how modern technology can be beneficial, from both an economic and an environmental perspective. Within these pages, readers will find if syrup production is right for them (and on what scale), determine how to find trees for tapping, learn the essentials of sap collection, the art and science of sugarmaking, and how to build community through syrup production. A There are many more unique aspects to this book that set it apart from anything else on the market, including:  $\hat{a} \not\in \hat{A} \hat{A} \hat{A}$  A focus on maple as a local, sustainably produced and healthy alternative to corn syrup and other highly processed and artificial sweeteners;  $\hat{a} \notin \hat{A} \hat{A} \hat{A}$  The health benefits of sap and syrup in North America and throughout the world; ⠢ Â Â Attention to the questions of organic certification, sugarhouse registration, and the new international grading system; ⠢ Â Â Enhancing diversity in the sugarbush and interplanting understory crops for value-added products (ginseng, goldenseal, and mushrooms, specifically); ⠢ Â A An economic analysis of utilizing maple trees for syrup or sawtimber production and the market opportunities for taphole maple lumber;  $\hat{a} \notin \hat{A} \hat{A} \hat{A}$  The value of sap as a healthful and profitable energy drink; ⠢ Â Detailed analyses on the economics of buying and selling sap; ⠢ Â Â Lots of great information on marketing to create a profitable business model (based on scale, interest, and access), and more. . . . Applicable for a wide range of climates and regions, this book is sure to change the conversation around syrup production and prove invaluable for both home-scale and commercial sugarmakers alike.

## **Book Information**

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### Customer Reviews

This book is not for the beginner or home maple syrup producer. It is for business use in the main. It's a great read and full of info, but it is misleading to present it as one size fits all.

A great guide for maple syrup producers. I actually got to hear the author speak on the subject at a maple syrup expo, and he is very knowledgeable. He is a great resource for anyone in the business.

I was hoping this book had information on how to construct your own arch and evaporator but it does not. As a hobbyist I have quickly outgrown the capacity of a gas turkey fryer and a couple of pots and now need to find out how to process more sap more efficiently and cheaper. (And I really don't want to spend the large \$\$\$ when I have access to inepensive 304 stainless and the mean to weld up my own evaporator.) This book does not point you in that direction.

I think that this is a great book. I really like that the author that provides both a great history of the maple syrup industry and is up to date on some of the newest technology. I also like that the author also talks about other products such as birch syrup. I think that this book has something to offer anyone interested in producing Maple Syrup.

Great information on the subject of syrup making. How ever it is more use full if you have a lot of trees and plan to start a small buisness. There is a lot of information that I won't be using for the time being because I only have a few trees and just want some sap for my own use. It also covers birch and black walnut sap if you are intrested in a more novelty taste.

Farrell's book is an excellent resource for anyone who would like to harvest syrup from trees. It provides a how-to for anyone with only a few trees or with many acres of forest land.

Well worth the money! Excellent Book, very informative. The information is an update over the North American Maple Syrup Manual.

Geared to the commercial operator, there is a wealth of information in this book for every sugarmaker, large or small.

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